

**Press release**  
Helsinki, 23 January 2018

## Press Release

### NIB USD1bn 2.250% Global benchmark due 1 February 2021

Issuer:	Nordic Investment Bank (NIB)
Rating:	Aaa (Stable) by Moody's Investor Services; AAA (Stable) by Standard & Poor's
Format:	Global
Issue amount:	US\$ 1bn (no-grow)
Pricing date:	23 January 2018
Settlement date:	1 February 2018
Coupon:	2.250% payable semi-annually
Maturity date:	1 February 2021
Re-offer spread:	Mid-swaps -2 bps / UST 2% 01/21+17.85 bps
Re-offer price / yield:	99.703% / 2.353% s.a.
Joint lead managers:	BMO Capital Markets, Citi, J.P. Morgan, Nomura

#### Execution Highlights

- *NIB's first USD Global benchmark of 2018*
- *Achieved the tightest 3-year USD benchmark pricing of the year so far, at mid-swaps -2 bps*
- *The final orderbook closed well above USD1.5bn with nearly 60 accounts participating*

Earlier today, Nordic Investment Bank ("NIB") priced a new 3-year Global USD benchmark issue. The transaction is NIB's first public USD benchmark of 2018.

The issue has a final maturity of 1 February 2021, pays a semi-annual coupon of 2.250% and has an issue price of 99.703%, to give a spread of +17.85 bps over the UST 2% due January 2021, equivalent to mid-swaps minus 2 bps.

The mandate for a new US\$1 billion (no grow) 3-year USD Global benchmark was announced at 14.40 London time on Monday 22<sup>nd</sup> January, books were opened for Indications of Interest (IOIs) with Initial Pricing Thoughts (IPTs) of mid-swaps flat area at this time.

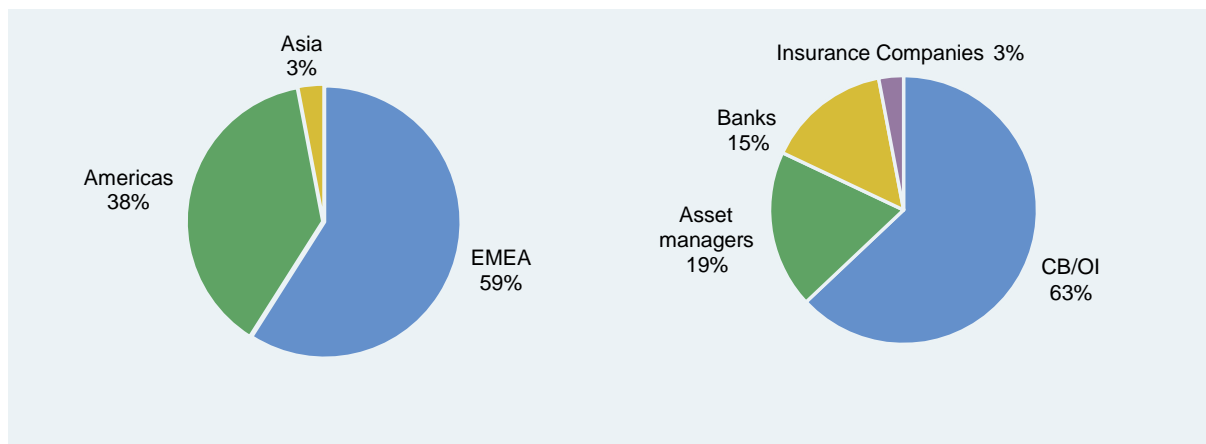
Books were officially opened at 08:00 London time on Tuesday 23<sup>rd</sup> January, with IOIs in excess of US\$1.4 billion. Formal price guidance was announced in line with IPTs at mid-swaps flat area. The transaction continued to be positively received from investors during the course of the European morning, and guidance was revised one bp tighter at 09:20 London time. At 11.05 London time the spread was set at mid-swaps minus 2 bps on the back of further interest of quality investors.

After the pricing adjustment the final order book stood above US\$1.5 billion, with almost 60 investors participating in the transaction. The majority of demand came from EMEA with 59% and the Americas with 38%. By investor type, Central Banks & Official Institutions led the way taking a sizeable 63% of the final allocations, followed by Asset Managers with 19% and Banks taking 15%.

## Distribution statistics

### By investor location:

### By investor type:



### Comments:

“The transaction had a steady progression throughout the book building process, which allowed the transaction to be finally priced at MS-2bps. This was not only the tightest priced SSA three year of the year versus swaps, but also to US Treasuries (equivalent to CT3s + 17.85bps). With a book of more than one and a half times oversubscribed, the allocation process was difficult but fair for this popular and rare borrower.” **said Edward Mizuhara, Debt Syndicate at BMO**

“NIB displayed their trademark knack for perfect timing. Following the usual glut of January supply, they picked a quieter window in a buoyant market and reaped the pricing benefits. Printing at -1 would have been a great result but achieving -2 was spectacular. Accounts can't get enough of this rare but top quality name.” **said Alex Barnes, Head of SSA Syndicate at Citi**

“NIB came back in strength to the 2018 USD market with their 3Y benchmark. The constructive investor demand and high-quality orderbook of the deal allowed NIB to compress their issuance spread to the tightest level we have seen for a 3Y in the SSA market year-to-date. An all-round exceptional transaction.” **said Matthieu Batard, Executive Director, SSA DCM & Syndicate at J.P. Morgan**

“The Nordic Investment Bank’s first Global outing of the year was met with robust demand globally and of the highest quality. The trade stands as a testament to NIB’s credit standing and represents the tightest 3-year USD benchmark this year.” **said Spencer Dove, Managing Director at Nomura International**

“For Asset and Liability Management reasons we needed to raise funds before end of February. Considering the FED meeting and the Chinese holidays coming up, this week offered us a good opportunity with no direct competing supply and a good market back drop. With an order book of over USD 1.5 billion and with a tightening of the price guidelines by 2bp during the book building process, we are again pleased to see the international Investor community supporting NIBs funding program.” **said Jens Hellerup, Head of Funding and Investor Relations at Nordic Investment Bank**

*NIB is an international financial institution owned by eight member countries: Denmark, Estonia, Finland, Iceland, Latvia, Lithuania, Norway and Sweden. The Bank finances private and public projects in and outside the member countries. NIB has the highest possible credit rating, AAA/Aaa, with the leading rating agencies Standard & Poor's and Moody's.*

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